

Lung Cancer Canada  
Draft 2025 Budget

|    | A | B | C      | D                     | E                                    | F                                            | G | H | I            | J          | K              | L | M | N | P | Q           | R | S                 | T | U                                              |
|----|---|---|--------|-----------------------|--------------------------------------|----------------------------------------------|---|---|--------------|------------|----------------|---|---|---|---|-------------|---|-------------------|---|------------------------------------------------|
| 1  |   |   |        |                       |                                      |                                              |   |   |              |            |                |   |   |   |   |             |   |                   |   |                                                |
| 2  |   |   |        |                       |                                      |                                              |   |   | Jan - Nov 24 | YTD Budget | \$ Over Budget |   |   |   |   | 2024 Budget |   | Draft 2025 Budget |   | Notes                                          |
| 3  |   |   | Income |                       |                                      |                                              |   |   |              |            |                |   |   |   |   |             |   |                   |   |                                                |
| 4  |   |   |        | 4600 · Research Funds |                                      |                                              |   |   |              |            |                |   |   |   |   |             |   |                   |   |                                                |
| 5  |   |   |        |                       | 4372 · LCC Lung Ambition Awards Fund |                                              |   |   |              |            |                |   |   |   |   |             |   |                   |   |                                                |
| 6  |   |   |        |                       |                                      | 4372.02 · LCC LAA Marketing Funds            |   |   | 0.00         | 0.00       | 0.00           |   |   |   |   | 0.00        |   | 0.00              |   |                                                |
| 7  |   |   |        |                       |                                      | 4372.01 · LCC Lung Ambition Awards Funds     |   |   | 0.00         | 0.00       | 0.00           |   |   |   |   | 0.00        |   | 0.00              |   |                                                |
| 8  |   |   |        |                       |                                      | Total 4372 · LCC Lung Ambition Awards Fund   |   |   | 0.00         | 0.00       | 0.00           |   |   |   |   | 0.00        |   | 0.00              |   |                                                |
| 9  |   |   |        |                       |                                      | 4382 · Mike Bossy Memorial Fund              |   |   | 0.00         | 0.00       | 0.00           |   |   |   |   | 0.00        |   | 0.00              |   |                                                |
| 10 |   |   |        |                       |                                      | 4381 · Elizabeth Dessureault MF              |   |   | 0.00         | 0.00       | 0.00           |   |   |   |   | 0.00        |   | 0.00              |   |                                                |
| 11 |   |   |        |                       |                                      | 4380 · Lindsay Gembicki Memorial Fund        |   |   | 0.00         | 0.00       | 0.00           |   |   |   |   | 0.00        |   | 0.00              |   |                                                |
| 12 |   |   |        |                       |                                      | 4370 · G Ogram Memorial Research Fund        |   |   | 0.00         | 0.00       | 0.00           |   |   |   |   | 25,000.00   |   | 25,000.00         |   | Similar                                        |
| 13 |   |   |        |                       |                                      | 4360 · Restricted - Research Revenue         |   |   |              |            |                |   |   |   |   |             |   |                   |   |                                                |
| 14 |   |   |        |                       |                                      | 4360.03 · Pfizer                             |   |   | 0.00         | 0.00       | 0.00           |   |   |   |   | 50,000.00   |   | 0.00              |   | Pfizer distributes funds                       |
| 15 |   |   |        |                       |                                      | 4360.02 · Lung Ambition                      |   |   | 105,000.00   | 105,000.00 | 0.00           |   |   |   |   | 105,000.00  |   | 0.00              |   | End of 3 yr Agreement. Possibility of renewal. |
| 16 |   |   |        |                       |                                      | 4360.01 · Give a Breath (Research)           |   |   | 48,449.50    | 75,000.00  | -26,550.50     |   |   |   |   | 75,000.00   |   | 50,000.00         |   | To actual 2024                                 |
| 17 |   |   |        |                       |                                      | 4360 · Restricted - Research Revenue - Other |   |   | 0.00         | 0.00       | 0.00           |   |   |   |   | 0.00        |   | 0.00              |   |                                                |
| 18 |   |   |        |                       |                                      | Total 4360 · Restricted - Research Revenue   |   |   | 153,449.50   | 180,000.00 | -26,550.50     |   |   |   |   | 230,000.00  |   | 50,000.00         |   |                                                |
| 19 |   |   |        |                       |                                      | Total 4600 · Research Funds                  |   |   | 153,449.50   | 180,000.00 | -26,550.50     |   |   |   |   | 255,000.00  |   | 75,000.00         |   |                                                |
| 20 |   |   |        |                       |                                      | 4060 · Government Grants                     |   |   | 9,268.00     | 0.00       | 9,268.00       |   |   |   |   |             |   |                   |   |                                                |
| 21 |   |   |        |                       |                                      | 4050 · Foundation Grants                     |   |   | 3,026.86     | 5,000.00   | -1,973.14      |   |   |   |   | 5,000.00    |   | 5,000.00          |   |                                                |
| 22 |   |   |        |                       |                                      | 4000 · Grants - Corporate                    |   |   |              |            |                |   |   |   |   |             |   |                   |   |                                                |
| 23 |   |   |        |                       |                                      | 4030 · Sponsorship -EOH                      |   |   | 40,000.00    | 50,000.00  | -10,000.00     |   |   |   |   | 50,000.00   |   | 50,000.00         |   |                                                |
| 24 |   |   |        |                       |                                      | 4010 · Grants - Corporate - Receipt          |   |   | 1,081.98     | 10,000.00  | -8,918.02      |   |   |   |   | 10,000.00   |   | 10,000.00         |   |                                                |
| 25 |   |   |        |                       |                                      | 4020 · Grants - Corporate - Non-rec          |   |   | 419,900.00   | 503,000.00 | -83,100.00     |   |   |   |   | 550,000.00  |   | 550,000.00        |   | 11 X 50k                                       |
| 26 |   |   |        |                       |                                      | Total 4000 · Grants - Corporate              |   |   | 460,981.98   | 563,000.00 | -102,018.02    |   |   |   |   | 610,000.00  |   | 610,000.00        |   |                                                |
| 27 |   |   |        |                       |                                      | 4100 · Donations - General                   |   |   |              |            |                |   |   |   |   |             |   |                   |   |                                                |
| 28 |   |   |        |                       |                                      | 4110 · Donations - General - In Memori       |   |   | 54,830.13    | 52,009.62  | 2,820.51       |   |   |   |   | 55,000.00   |   | 55,000.00         |   |                                                |
| 29 |   |   |        |                       |                                      | 4120 · Donations - General - Receipted       |   |   | 149,415.11   | 26,080.60  | 123,334.51     |   |   |   |   | 35,000.00   |   | 70,000.00         |   | To reflect upward trend                        |
| 30 |   |   |        |                       |                                      | 4130 · Donations - General - Non-Recei       |   |   | 34,321.64    | 39,502.88  | -5,181.24      |   |   |   |   | 60,000.00   |   | 60,000.00         |   |                                                |
| 31 |   |   |        |                       |                                      | Total 4100 · Donations - General             |   |   | 238,566.88   | 117,593.10 | 120,973.78     |   |   |   |   | 150,000.00  |   | 185,000.00        |   |                                                |
| 32 |   |   |        |                       |                                      | 4460 · Events                                |   |   |              |            |                |   |   |   |   |             |   |                   |   |                                                |
| 33 |   |   |        |                       |                                      | 4463 · Celebrate Andrea Redway auction       |   |   | 3,622.53     | 0.00       | 3,622.53       |   |   |   |   |             |   |                   |   |                                                |

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|----|---|--------------|-----------------------|----------------------------------------|-----------------------------------|-------------------------------------------|---|--------------|--------------|------------|----------------|---|---|---|---|--------------|---|-------------------|---|-------------------------------------------|
| 1  |   |              |                       |                                        |                                   |                                           |   |              |              |            |                |   |   |   |   |              |   |                   |   |                                           |
| 2  |   |              |                       |                                        |                                   |                                           |   |              | Jan - Nov 24 | YTD Budget | \$ Over Budget |   |   |   |   | 2024 Budget  |   | Draft 2025 Budget |   | Notes                                     |
| 34 |   |              |                       |                                        | 4150 · Give a Breath              |                                           |   |              |              |            |                |   |   |   |   |              |   |                   |   |                                           |
| 35 |   |              |                       |                                        |                                   | 4150.02 · Sponsorship-GaB                 |   |              | 6,500.00     | 10,000.00  | -3,500.00      |   |   |   |   | 10,000.00    |   | 10,000.00         |   |                                           |
| 36 |   |              |                       |                                        |                                   | 4150.03 · Registration Fee -Give a Breath |   |              | 18,670.00    | 15,000.00  | 3,670.00       |   |   |   |   | 15,000.00    |   | 20,000.00         |   | To actual 2024                            |
| 37 |   |              |                       |                                        |                                   | 4150.01 · Donations - Give a Breath 5K    |   |              | 63,678.55    | 50,000.00  | 13,678.55      |   |   |   |   | 50,000.00    |   | 65,000.00         |   | To actual 2024                            |
| 38 |   |              |                       |                                        | Total 4150 · Give a Breath        |                                           |   |              | 88,848.55    | 75,000.00  | 13,848.55      |   |   |   |   | 75,000.00    |   | 95,000.00         |   |                                           |
| 39 |   |              |                       |                                        | 4468 · Policy Forum               |                                           |   |              | 0.00         | 65,000.00  | -65,000.00     |   |   |   |   | 70,000.00    |   | 100,000.00        |   | Anticipated revenue similar               |
| 40 |   |              |                       |                                        | 4467 · Events-Kayla's Angel Fund  |                                           |   |              | 0.00         | 0.00       | 0.00           |   |   |   |   | 0.00         |   | 0.00              |   |                                           |
| 41 |   |              |                       |                                        | 4464 · Events - Toronto EOH       |                                           |   |              |              |            |                |   |   |   |   |              |   |                   |   |                                           |
| 42 |   |              |                       |                                        |                                   | 4464.3 · EOH Donation                     |   |              | 615.00       | 5,000.00   | -4,385.00      |   |   |   |   | 5,000.00     |   | 1,000.00          |   |                                           |
| 43 |   |              |                       |                                        |                                   | 4464.1 · EOH Ticket Sales                 |   |              | 0.00         | 0.00       | 0.00           |   |   |   |   | 0.00         |   | 0.00              |   |                                           |
| 44 |   |              |                       |                                        |                                   | 4464 · Events - Toronto EOH - Other       |   |              | 0.00         | 0.00       | 0.00           |   |   |   |   | 0.00         |   | 0.00              |   |                                           |
| 45 |   |              |                       |                                        | Total 4464 · Events - Toronto EOH |                                           |   |              | 615.00       | 5,000.00   | -4,385.00      |   |   |   |   | 5,000.00     |   | 1,000.00          |   |                                           |
| 46 |   |              |                       |                                        | 4520 · Events - 3rd Party         |                                           |   |              | 15,503.65    | 0.00       | 15,503.65      |   |   |   |   | 0.00         |   | 0.00              |   |                                           |
| 47 |   |              |                       | Total 4460 · Events                    |                                   |                                           |   | 108,589.73   | 145,000.00   | -36,410.27 |                |   |   |   |   | 150,000.00   |   | 196,000.00        |   |                                           |
| 48 |   |              |                       | 4400 · Fundraising - Promo Items       |                                   |                                           |   |              |              |            |                |   |   |   |   |              |   |                   |   |                                           |
| 49 |   |              |                       |                                        | 4431 · Merchandise Sales          |                                           |   | 60.00        |              |            |                |   |   |   |   |              |   |                   |   |                                           |
| 50 |   |              |                       | Total 4400 · Fundraising - Promo Items |                                   |                                           |   | 60.00        |              |            |                |   |   |   |   |              |   |                   |   |                                           |
| 51 |   |              |                       | 4455 · Program Rev. - Patient Guides   |                                   |                                           |   | 0.00         | 22,500.00    | -22,500.00 |                |   |   |   |   | 25,000.00    |   | 10,000.00         |   | Paid uptake not as anticipated (2500@\$4) |
| 52 |   |              |                       | 4500 · Other Income                    |                                   |                                           |   |              |              |            |                |   |   |   |   |              |   |                   |   |                                           |
| 53 |   |              |                       |                                        | 4513 · Other Investment Income    |                                           |   | 31,225.66    |              |            |                |   |   |   |   |              |   |                   |   |                                           |
| 54 |   |              |                       |                                        | 4511 · Change in unrealized Gain  |                                           |   | 48,109.16    |              |            |                |   |   |   |   |              |   |                   |   |                                           |
| 55 |   |              |                       |                                        | 4501 · Other Income/Honorarium    |                                           |   | 0.00         | 0.00         | 0.00       |                |   |   |   |   | 0.00         |   | 0.00              |   |                                           |
| 56 |   |              |                       |                                        | 4510 · Interest Income            |                                           |   | 16,538.08    |              |            |                |   |   |   |   |              |   |                   |   |                                           |
| 57 |   |              |                       | Total 4500 · Other Income              |                                   |                                           |   | 95,872.90    | 0.00         | 95,872.90  |                |   |   |   |   | 0.00         |   | 0.00              |   |                                           |
| 58 |   |              | Total Income          |                                        |                                   |                                           |   | 1,069,815.85 | 1,033,093.10 | 36,722.75  |                |   |   |   |   | 1,195,000.00 |   | 1,081,000.00      |   |                                           |
| 59 |   | Gross Profit |                       |                                        |                                   |                                           |   | 1,069,815.85 | 1,033,093.10 | 36,722.75  |                |   |   |   |   | 1,195,000.00 |   | 1,081,000.00      |   |                                           |
| 60 |   |              | Expense               |                                        |                                   |                                           |   |              |              |            |                |   |   |   |   |              |   |                   |   |                                           |
| 61 |   |              | 5600 · Administration |                                        |                                   |                                           |   |              |              |            |                |   |   |   |   |              |   |                   |   |                                           |
| 62 |   |              |                       |                                        | 6501 · IT Audit                   |                                           |   | 2,598.50     | 14,000.00    | -11,401.50 |                |   |   |   |   | 15,000.00    |   | 5,000.00          |   | Second Phase placeholder                  |
| 63 |   |              |                       |                                        | 5251 · Forgeign Tax Paid          |                                           |   | 0.00         | 0.00         | 0.00       |                |   |   |   |   | 0.00         |   | 0.00              |   |                                           |
| 64 |   |              |                       |                                        | 5250 · Investment Management Fees |                                           |   | 14,075.25    | 0.00         | 14,075.25  |                |   |   |   |   |              |   |                   |   |                                           |

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|----|---|---|---|---|----------------------------------------|----------------------------------------|---|---|--------------|------------|----------------|---|---|---|---|-------------|---|-------------------|---|-----------------------------------------------------------------|
| 1  |   |   |   |   |                                        |                                        |   |   |              |            |                |   |   |   |   |             |   |                   |   |                                                                 |
| 2  |   |   |   |   |                                        |                                        |   |   | Jan - Nov 24 | YTD Budget | \$ Over Budget |   |   |   |   | 2024 Budget |   | Draft 2025 Budget |   | Notes                                                           |
| 65 |   |   |   |   | 5666 · Software                        |                                        |   |   | 1,383.61     | 14,000.00  | -12,616.39     |   |   |   |   | 16,000.00   |   | 15,000.00         |   | Placeholder                                                     |
| 66 |   |   |   |   | 5990 · Promotional Activities          |                                        |   |   | 1,024.04     | 1,500.00   | -475.96        |   |   |   |   | 2,500.00    |   | 2,500.00          |   |                                                                 |
| 67 |   |   |   |   | 6500 · Amortization                    |                                        |   |   | 0.00         | 0.00       | 0.00           |   |   |   |   | 2,500.00    |   | 2,500.00          |   |                                                                 |
| 68 |   |   |   |   | 6114 · Meeting Expenses                |                                        |   |   | 0.00         | 2,500.00   | -2,500.00      |   |   |   |   | 2,500.00    |   | 2,500.00          |   |                                                                 |
| 69 |   |   |   |   | 5601 · A.G.M.                          |                                        |   |   | 0.00         | 500.00     | -500.00        |   |   |   |   | 500.00      |   | 500.00            |   |                                                                 |
| 70 |   |   |   |   | 5605 · Accounting/Audit Fees           |                                        |   |   | 376.48       | 0.00       | 376.48         |   |   |   |   | 7,000.00    |   | 7,000.00          |   |                                                                 |
| 71 |   |   |   |   | 5615 · Bank Charges & Credit Card Pro  |                                        |   |   | 5,649.74     | 5,776.26   | -126.52        |   |   |   |   | 6,600.00    |   | 6,600.00          |   |                                                                 |
| 72 |   |   |   |   | 5620 · Board/Volunteer Recruit&Appreci |                                        |   |   | 0.00         | 2,000.00   | -2,000.00      |   |   |   |   | 2,000.00    |   | 2,000.00          |   |                                                                 |
| 73 |   |   |   |   | 5622 · Board Activities                |                                        |   |   | 0.00         | 10,000.00  | -10,000.00     |   |   |   |   | 10,000.00   |   | 10,000.00         |   | Placeholder                                                     |
| 74 |   |   |   |   | 5625 · Bookkeeping                     |                                        |   |   | 35,921.76    | 35,006.52  | 915.24         |   |   |   |   | 38,000.00   |   | 43,300.00         |   | Fee increase                                                    |
| 75 |   |   |   |   | 5635 · Memberships, Dues & Licenses    |                                        |   |   | 0.00         | 1,000.00   | -1,000.00      |   |   |   |   | 1,000.00    |   | 1,000.00          |   |                                                                 |
| 76 |   |   |   |   | 6109 · Insurance                       |                                        |   |   |              |            |                |   |   |   |   |             |   |                   |   |                                                                 |
| 77 |   |   |   |   |                                        | 5641 · Insurance - Directors & Officer |   |   | 5,832.00     | 2,500.00   | 3,332.00       |   |   |   |   | 2,500.00    |   | 6,000.00          |   |                                                                 |
| 78 |   |   |   |   |                                        | 5642 · Insurance - Other               |   |   | 1,429.92     | 3,000.00   | -1,570.08      |   |   |   |   | 3,000.00    |   | 3,000.00          |   | Add Cybersecurity, Staff E& O/PL                                |
| 79 |   |   |   |   | Total 6109 · Insurance                 |                                        |   |   | 7,261.92     | 5,500.00   | 1,761.92       |   |   |   |   | 5,500.00    |   | 9,000.00          |   |                                                                 |
| 80 |   |   |   |   | 5650 · Internet                        |                                        |   |   | 928.36       | 4,400.00   | -3,471.64      |   |   |   |   | 4,800.00    |   | 1,200.00          |   | To actual 2024                                                  |
| 81 |   |   |   |   | 6010 · Legal Fees                      |                                        |   |   | 0.00         | 0.00       | 0.00           |   |   |   |   | 0.00        |   | 0.00              |   |                                                                 |
| 82 |   |   |   |   | 5657 · Mileage & Parking               |                                        |   |   | 0.00         | 900.00     | -900.00        |   |   |   |   | 1,000.00    |   | 1,000.00          |   |                                                                 |
| 83 |   |   |   |   | 5660 · Office Equipment - Purchase     |                                        |   |   | 0.00         | 5,500.00   | -5,500.00      |   |   |   |   | 6,000.00    |   | 15,000.00         |   | Placeholder wrt iT audit - new equipment required for all satff |
| 84 |   |   |   |   | 5665 · Office Equipment - Repairs & Ma |                                        |   |   | 2,343.86     | 1,417.36   | 926.50         |   |   |   |   | 2,000.00    |   | 2,000.00          |   |                                                                 |
| 85 |   |   |   |   | 5667 · Office Expense                  |                                        |   |   | 3,340.36     | 1,855.23   | 1,485.13       |   |   |   |   | 2,000.00    |   | 2,000.00          |   |                                                                 |
| 86 |   |   |   |   | 5668 · Postage & Courier               |                                        |   |   | 2,619.16     | 4,400.00   | -1,780.84      |   |   |   |   | 4,800.00    |   | 4,800.00          |   |                                                                 |
| 87 |   |   |   |   | 5670 · Rent                            |                                        |   |   | 33,817.96    | 36,666.00  | -2,848.04      |   |   |   |   | 40,000.00   |   | 48,000.00         |   | Anticipate lease extension post Oct 2025                        |
| 88 |   |   |   |   | 5677 · Telephone                       |                                        |   |   | 4,467.69     | 4,583.00   | -115.31        |   |   |   |   | 5,000.00    |   | 5,000.00          |   |                                                                 |
| 89 |   |   |   |   | 5679 · DonorPerfect/QB                 |                                        |   |   | 3,658.52     | 3,200.00   | 458.52         |   |   |   |   | 3,200.00    |   | 3,200.00          |   |                                                                 |
| 90 |   |   |   |   | 5680 · Web Hosting                     |                                        |   |   | 4,145.12     | 4,766.00   | -620.88        |   |   |   |   | 5,200.00    |   | 10,000.00         |   | Web Hosting & new maintenance contract                          |
| 91 |   |   |   |   | 5687 · Staff Professional Development  |                                        |   |   | 597.87       | 3,666.00   | -3,068.13      |   |   |   |   | 4,000.00    |   | 4,000.00          |   |                                                                 |
| 92 |   |   |   |   | 5689 · Staff Wages/Benefits - Admin    |                                        |   |   | 44,208.71    | 49,140.00  | -4,931.29      |   |   |   |   | 54,600.00   |   | 54,600.00         |   |                                                                 |
| 93 |   |   |   |   | 5688 · Employee Benefits               |                                        |   |   | 11,390.17    | 11,396.00  | -5.83          |   |   |   |   | 12,432.00   |   | 12,432.00         |   |                                                                 |
| 94 |   |   |   |   | 5995 · Staff Recruitment               |                                        |   |   | 559.19       | 2,750.00   | -2,190.81      |   |   |   |   | 3,000.00    |   | 3,000.00          |   |                                                                 |

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|-----|---|---|---|-----------------------------|--------------------------------------|----------------------------------------|---|---|--------------|------------|----------------|---|---|---|---|-------------|---|-------------------|---|----------------------------------------------------------|
| 1   |   |   |   |                             |                                      |                                        |   |   |              |            |                |   |   |   |   |             |   |                   |   |                                                          |
| 2   |   |   |   |                             |                                      |                                        |   |   | Jan - Nov 24 | YTD Budget | \$ Over Budget |   |   |   |   | 2024 Budget |   | Draft 2025 Budget |   | Notes                                                    |
| 95  |   |   |   | Total 5600 · Administration |                                      |                                        |   |   | 180,368.27   | 226,422.37 | -46,054.10     |   |   |   |   | 257,132.00  |   | 273,132.00        |   |                                                          |
| 96  |   |   |   | 5100 · Program              |                                      |                                        |   |   |              |            |                |   |   |   |   |             |   |                   |   |                                                          |
| 97  |   |   |   |                             | 5105 · Program (Education/Awareness) |                                        |   |   |              |            |                |   |   |   |   |             |   |                   |   |                                                          |
| 98  |   |   |   |                             |                                      | 5136 · Patient Guide Mailing           |   |   | 830.08       | 7,500.00   | -6,669.92      |   |   |   |   | 8,000.00    |   | 5,000.00          |   | Postage of \$2.5 per unit - 2000 units                   |
| 99  |   |   |   |                             |                                      | 5958 · Peer2Peer                       |   |   | 0.00         | 8,500.00   | -8,500.00      |   |   |   |   | 8,500.00    |   | 8,500.00          |   |                                                          |
| 100 |   |   |   |                             |                                      | 5957 · HopeArmy                        |   |   | 123.02       | 0.00       | 123.02         |   |   |   |   | 0.00        |   | 0.00              |   |                                                          |
| 101 |   |   |   |                             |                                      | 5956 · Give a Breath                   |   |   |              |            |                |   |   |   |   |             |   |                   |   |                                                          |
| 102 |   |   |   |                             |                                      | 5956.04 · GaB-Halifax                  |   |   | 345.00       | 0.00       | 345.00         |   |   |   |   |             |   |                   |   |                                                          |
| 103 |   |   |   |                             |                                      | 5956.03 · GaB-Toronto                  |   |   | 584.06       | 0.00       | 584.06         |   |   |   |   | 0.00        |   | 0.00              |   |                                                          |
| 104 |   |   |   |                             |                                      | 5956.02 · GaB-Vancouver                |   |   | 1,673.91     | 0.00       | 1,673.91       |   |   |   |   | 0.00        |   | 0.00              |   |                                                          |
| 105 |   |   |   |                             |                                      | 5956.01 · GaB-Edmonton                 |   |   | 1,627.99     | 0.00       | 1,627.99       |   |   |   |   | 0.00        |   | 0.00              |   |                                                          |
| 106 |   |   |   |                             |                                      | 5956 · Give a Breath - Other           |   |   | 23,389.14    | 0.00       | 23,389.14      |   |   |   |   | 0.00        |   | 32,000.00         |   | Platform fees, Merchandise, Permits, Rentals, Av, etc... |
| 107 |   |   |   |                             |                                      | Total 5956 · Give a Breath             |   |   | 27,620.10    | 0.00       | 27,620.10      |   |   |   |   | 0.00        |   | 32,000.00         |   |                                                          |
| 108 |   |   |   |                             |                                      | 5955 · Airways of Hope                 |   |   | 9,083.62     | 56,375.00  | -47,291.38     |   |   |   |   | 61,500.00   |   | 61,500.00         |   | Need to build up program again, hire second SW           |
| 109 |   |   |   |                             |                                      | 5659 · French Canda                    |   |   | 0.00         | 916.00     | -916.00        |   |   |   |   | 1,000.00    |   | 1,000.00          |   |                                                          |
| 110 |   |   |   |                             |                                      | 5655 · Patient Guide Revision          |   |   | 11,285.66    | 3,000.00   | 8,285.66       |   |   |   |   | 3,000.00    |   | 0.00              |   | Not required                                             |
| 111 |   |   |   |                             |                                      | 5654 · Conferences                     |   |   | 258.92       | 1,000.00   | -741.08        |   |   |   |   | 1,000.00    |   | 1,000.00          |   |                                                          |
| 112 |   |   |   |                             |                                      | 5653 · Regional Patient Summit+Halifax |   |   | 15,823.78    | 20,000.00  | -4,176.22      |   |   |   |   | 20,000.00   |   | 20,000.00         |   | Similar                                                  |
| 113 |   |   |   |                             |                                      | 5649 · Podcast                         |   |   | 566.23       | 2,500.00   | -1,933.77      |   |   |   |   | 4,500.00    |   | 4,500.00          |   |                                                          |
| 114 |   |   |   |                             |                                      | 5648 · Out of Home Awareness           |   |   | 0.00         | 0.00       | 0.00           |   |   |   |   | 0.00        |   | 0.00              |   |                                                          |
| 115 |   |   |   |                             |                                      | 5647 · Face to Face                    |   |   | 0.00         | 0.00       | 0.00           |   |   |   |   | 0.00        |   | 0.00              |   |                                                          |
| 116 |   |   |   |                             |                                      | 5456 · Awareness General               |   |   | 2,304.27     | 0.00       | 2,304.27       |   |   |   |   | 0.00        |   | 0.00              |   |                                                          |
| 117 |   |   |   |                             |                                      | 5455 · Patient Guide Distribution      |   |   | 679.61       | 0.00       | 679.61         |   |   |   |   | 0.00        |   | 0.00              |   |                                                          |
| 118 |   |   |   |                             |                                      | 5452 · Regional and Virtual Patient    |   |   | 12.75        | 27,500.00  | -27,487.25     |   |   |   |   | 30,000.00   |   | 0.00              |   |                                                          |
| 119 |   |   |   |                             |                                      | 6305 · Consultants -Awareness          |   |   | 159,065.94   | 150,250.00 | 8,815.94       |   |   |   |   | 163,750.00  |   | 163,750.00        |   | Similar                                                  |
| 120 |   |   |   |                             |                                      | 5110 · Lung Nurse Network (Oncology)   |   |   | 2,461.05     | 2,500.00   | -38.95         |   |   |   |   | 2,500.00    |   | 2,500.00          |   |                                                          |
| 121 |   |   |   |                             |                                      | 5135 · Printing - Patient Guides       |   |   | 15,925.69    | 27,000.00  | -11,074.31     |   |   |   |   | 27,000.00   |   | 0.00              |   | Not required                                             |
| 122 |   |   |   |                             |                                      | 5160 · Web Redesign (English)          |   |   | 13,772.06    | 0.00       | 13,772.06      |   |   |   |   | 0.00        |   | 0.00              |   |                                                          |
| 123 |   |   |   |                             |                                      | 5175 · Promotional Items               |   |   | 415.58       | 0.00       | 415.58         |   |   |   |   | 0.00        |   | 0.00              |   |                                                          |
| 124 |   |   |   |                             |                                      | 5180 · Awareness Campaign (Briefing)   |   |   | 0.00         | 1,500.00   | -1,500.00      |   |   |   |   | 1,500.00    |   | 1,500.00          |   |                                                          |

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|     | A | B | C | D | E | F | G                                          | H | I            | J | K          | L | M              | N | P | Q           | R | S                 | T | U                                                                                                        |                                                 |
|-----|---|---|---|---|---|---|--------------------------------------------|---|--------------|---|------------|---|----------------|---|---|-------------|---|-------------------|---|----------------------------------------------------------------------------------------------------------|-------------------------------------------------|
| 1   |   |   |   |   |   |   |                                            |   |              |   |            |   |                |   |   |             |   |                   |   |                                                                                                          |                                                 |
| 2   |   |   |   |   |   |   |                                            |   | Jan - Nov 24 |   | YTD Budget |   | \$ Over Budget |   |   | 2024 Budget |   | Draft 2025 Budget |   | Notes                                                                                                    |                                                 |
| 125 |   |   |   |   |   |   | 5191 · Faces of Lung Cancer                |   | 21,193.70    |   | 30,000.00  |   | -8,806.30      |   |   | 31,500.00   |   | 12,000.00         |   | Overall expense reduction - in house development and writing                                             |                                                 |
| 126 |   |   |   |   |   |   | 5194 · Newsletter Development              |   | 3,027.79     |   | 2,500.00   |   | 527.79         |   |   | 2,500.00    |   | 2,500.00          |   |                                                                                                          |                                                 |
| 127 |   |   |   |   |   |   | 5410 · Survey                              |   | 848.16       |   | 1,000.00   |   | -151.84        |   |   | 1,000.00    |   | 1,000.00          |   |                                                                                                          |                                                 |
| 128 |   |   |   |   |   |   | 5420 · Outreach                            |   | 500.00       |   | 5,500.00   |   | -5,000.00      |   |   | 6,000.00    |   | 6,000.00          |   |                                                                                                          | Placeholder for Research Foundation Development |
| 129 |   |   |   |   |   |   | 5451 · Media Relations (Social Media)      |   | 0.00         |   | 5,000.00   |   | -5,000.00      |   |   | 5,000.00    |   | 5,000.00          |   | Paid Posts -Summits, Appeals, Give a Breath, Guide, LCAM, Policy Forums                                  |                                                 |
| 130 |   |   |   |   |   |   | 5690 · Staff Wages/Benefits - Program      |   | 275,281.02   |   | 372,989.54 |   | -97,708.52     |   |   | 412,210.00  |   | 450,000.00        |   | Recruitment to replace departed staff (AA, MF&O), Salary adjustments and increases                       |                                                 |
| 131 |   |   |   |   |   |   | Total 5105 · Program (Education/Awareness) |   | 561,079.03   |   | 725,530.54 |   | -164,451.51    |   |   | 790,460.00  |   | 777,750.00        |   |                                                                                                          |                                                 |
| 132 |   |   |   |   |   |   | 5165 · Program (Advocacy)                  |   |              |   |            |   |                |   |   |             |   |                   |   |                                                                                                          |                                                 |
| 133 |   |   |   |   |   |   | 5183 · Policy Forum                        |   | 0.00         |   | 18,000.00  |   | -18,000.00     |   |   | 20,000.00   |   | 25,000.00         |   | Lobby Event 10k, Advocate Expenses 10k, White Paper 5K                                                   |                                                 |
| 134 |   |   |   |   |   |   | 5182 · Briefing Subscription (news)        |   | 0.00         |   | 1,000.00   |   | -1,000.00      |   |   | 1,000.00    |   | 1,000.00          |   |                                                                                                          |                                                 |
| 135 |   |   |   |   |   |   | 5178 · MP/MPP/MLA Directories              |   | 0.00         |   | 500.00     |   | -500.00        |   |   | 500.00      |   | 500.00            |   |                                                                                                          |                                                 |
| 136 |   |   |   |   |   |   | 5176 · Staff Wages/Benefits - Advocacy     |   | 7,858.44     |   | 8,190.00   |   | -331.56        |   |   | 9,100.00    |   | 9,100.00          |   |                                                                                                          |                                                 |
| 137 |   |   |   |   |   |   | 5190 · Travel/Industry Events              |   | 505.19       |   | 9,000.00   |   | -8,494.81      |   |   | 9,000.00    |   | 9,000.00          |   |                                                                                                          |                                                 |
| 138 |   |   |   |   |   |   | 5430 · Supp Material/Pkgs/Leave Behind     |   | 0.00         |   | 2,750.00   |   | -2,750.00      |   |   | 3,000.00    |   | 3,000.00          |   |                                                                                                          |                                                 |
| 139 |   |   |   |   |   |   | 5460 · Awareness Campaign (Advocacy)       |   | 0.00         |   | 0.00       |   | 0.00           |   |   | 0.00        |   | 0.00              |   |                                                                                                          |                                                 |
| 140 |   |   |   |   |   |   | 5165 · Program (Advocacy) - Other          |   | 0.00         |   | 0.00       |   | 0.00           |   |   | 0.00        |   | 0.00              |   |                                                                                                          |                                                 |
| 141 |   |   |   |   |   |   | Total 5165 · Program (Advocacy)            |   | 8,363.63     |   | 39,440.00  |   | -31,076.37     |   |   | 42,600.00   |   | 47,600.00         |   |                                                                                                          |                                                 |
| 142 |   |   |   |   |   |   | Total 5100 · Program                       |   | 569,442.66   |   | 764,970.54 |   | -195,527.88    |   |   | 833,060.00  |   | 825,350.00        |   |                                                                                                          |                                                 |
| 143 |   |   |   |   |   |   | 5200 · Fundraising & Communications        |   |              |   |            |   |                |   |   |             |   |                   |   |                                                                                                          |                                                 |
| 144 |   |   |   |   |   |   | 5281 · Calgary EOH                         |   | 1,087.98     |   | 0.00       |   | 1,087.98       |   |   | 0.00        |   | 0.00              |   | Comprehensive translation of all materials and resources as developed (Website, SM, HTA, FOLCR, Misc...) |                                                 |
| 145 |   |   |   |   |   |   | 5953 · Website Translation - Comms         |   | 9,030.34     |   | 8,000.00   |   | 1,030.34       |   |   | 8,000.00    |   | 15,000.00         |   |                                                                                                          |                                                 |
| 146 |   |   |   |   |   |   | 5222 · Merchandise Sales Expenses          |   | 0.00         |   | 1,650.00   |   | -1,650.00      |   |   | 1,800.00    |   | 1,800.00          |   |                                                                                                          |                                                 |
| 147 |   |   |   |   |   |   | 5221 · Events - Kayla                      |   | 0.00         |   | 0.00       |   | 0.00           |   |   | 0.00        |   | 0.00              |   |                                                                                                          |                                                 |
| 148 |   |   |   |   |   |   | 6428 · Web Services & Software -Fundra     |   | 0.00         |   | 1,900.00   |   | -1,900.00      |   |   | 1,900.00    |   | 1,900.00          |   |                                                                                                          |                                                 |
| 149 |   |   |   |   |   |   | 6418 · Printing -Fundraising               |   | 0.00         |   | 550.00     |   | -550.00        |   |   | 600.00      |   | 600.00            |   |                                                                                                          |                                                 |
| 150 |   |   |   |   |   |   | 6415 · Marketing & Media -Fundraising      |   | 0.00         |   | 6,500.00   |   | -6,500.00      |   |   | 7,000.00    |   | 7,500.00          |   | PR Bundle - Cision                                                                                       |                                                 |
| 151 |   |   |   |   |   |   | 6413 · Materials & Supplies -Fundraisi     |   | 0.00         |   | 950.00     |   | -950.00        |   |   | 1,000.00    |   | 1,000.00          |   |                                                                                                          |                                                 |

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|     | A          | B | C             | D                                         | E                                      | F | G | H | I            | J            | K              | L | M | N | P | Q            | R | S                 | T | U                                                                                                                                   |
|-----|------------|---|---------------|-------------------------------------------|----------------------------------------|---|---|---|--------------|--------------|----------------|---|---|---|---|--------------|---|-------------------|---|-------------------------------------------------------------------------------------------------------------------------------------|
| 1   |            |   |               |                                           |                                        |   |   |   |              |              |                |   |   |   |   |              |   |                   |   |                                                                                                                                     |
| 2   |            |   |               |                                           |                                        |   |   |   | Jan - Nov 24 | YTD Budget   | \$ Over Budget |   |   |   |   | 2024 Budget  |   | Draft 2025 Budget |   | Notes                                                                                                                               |
| 152 |            |   |               |                                           | 6412 · Mailing & Distribution          |   |   |   | 0.00         | 950.00       | -950.00        |   |   |   |   | 1,000.00     |   | 1,000.00          |   |                                                                                                                                     |
| 153 |            |   |               |                                           | 5286 · Venue Rental                    |   |   |   | 67.33        | 0.00         | 67.33          |   |   |   |   |              |   |                   |   |                                                                                                                                     |
| 154 |            |   |               |                                           | 5179 · Staff Wages/Benefits - Fundrais |   |   |   | 13,450.50    | 13,642.20    | -191.70        |   |   |   |   | 15,158.00    |   | 15,158.00         |   |                                                                                                                                     |
| 155 |            |   |               |                                           | 5196 · Direct Mail Campaign            |   |   |   | 0.00         | 0.00         | 0.00           |   |   |   |   | 0.00         |   | 0.00              |   |                                                                                                                                     |
| 156 |            |   |               |                                           | 5210 · In Memoriam Expense             |   |   |   | 175.00       | 0.00         | 175.00         |   |   |   |   |              |   |                   |   |                                                                                                                                     |
| 157 |            |   |               |                                           | 5235 · Toronto Gala EOH                |   |   |   | 4,331.73     | 11,000.00    | -6,668.27      |   |   |   |   | 11,000.00    |   | 5,000.00          |   | Location expenses (all)                                                                                                             |
| 158 |            |   |               | Total 5200 · Fundraising & Communications |                                        |   |   |   | 28,142.88    | 45,142.20    | -16,999.32     |   |   |   |   | 47,458.00    |   | 48,958.00         |   |                                                                                                                                     |
| 159 |            |   |               | 5300 · Research                           |                                        |   |   |   |              |              |                |   |   |   |   |              |   |                   |   |                                                                                                                                     |
| 160 |            |   |               |                                           | 5303 · Gab (Research)                  |   |   |   | 0.00         | 75,000.00    | -75,000.00     |   |   |   |   | 75,000.00    |   | 75,000.00         |   | 2x25K Feb + 1x25k Nov<br>Pfizer distributes funds<br>End of 3 yr Agreement. Possibility of renewal.<br>Placeholder<br>1x25k Nov/Dec |
| 161 |            |   |               |                                           | 5302 · Pfizer                          |   |   |   | 0.00         | 50,000.00    | -50,000.00     |   |   |   |   | 50,000.00    |   | 0.00              |   |                                                                                                                                     |
| 162 |            |   |               |                                           | 5372 · LCC Lung Ambition Awards        |   |   |   | 100,000.00   | 100,000.00   | 0.00           |   |   |   |   | 100,000.00   |   | 0.00              |   |                                                                                                                                     |
| 163 |            |   |               |                                           | 5371 · Mike Bossy Memorial Fund Exp.   |   |   |   | 0.00         | 0.00         | 0.00           |   |   |   |   | 0.00         |   | 5,000.00          |   |                                                                                                                                     |
| 164 |            |   |               |                                           | 5370 · GOMRG Research Fund             |   |   |   | 0.00         | 25,000.00    | -25,000.00     |   |   |   |   | 25,000.00    |   | 25,000.00         |   |                                                                                                                                     |
| 165 |            |   |               |                                           | 5350 · LCC Research Grant              |   |   |   | 0.00         | 0.00         | 0.00           |   |   |   |   | 0.00         |   | 0.00              |   |                                                                                                                                     |
| 166 |            |   |               | Total 5300 · Research                     |                                        |   |   |   | 100,000.00   | 250,000.00   | -150,000.00    |   |   |   |   | 250,000.00   |   | 105,000.00        |   |                                                                                                                                     |
| 167 |            |   |               | 66000 · Payroll Expenses                  |                                        |   |   |   | 0.00         | 0.00         | 0.00           |   |   |   |   | 0.00         |   | 0.00              |   |                                                                                                                                     |
| 168 |            |   | Total Expense |                                           |                                        |   |   |   | 877,953.81   | 1,286,535.11 | -408,581.30    |   |   |   |   | 1,387,650.00 |   | 1,252,440.00      |   |                                                                                                                                     |
| 169 | Net Income |   |               |                                           |                                        |   |   |   | 191,862.04   | -253,442.01  | 445,304.05     |   |   |   |   | -192,650.00  |   | -171,440.00       |   |                                                                                                                                     |